

# **Managing Partner**

# Professional profile

Tim has over 20 years' experience in global development with a particular focus on the role of businesses, markets, investment and finance in improving economic well-being. He is a highly regarded adviser, team leader and project director, having worked in over 35 countries.

Through his work, Tim helps international development organisations, investors and businesses to assess the impact of their work, and to learn and improve their performance. He brings wide ranging expertise in strategy advice and analysis, results and performance assessment, and all types of evaluation. He has been the lead author of numerous guidelines and handbooks on results measurement and evaluation for inclusive growth and market development.

In his role as Managing Partner, Tim chairs Itad's Executive Committee and sits on its Board and various Board subcommittees.

Nationality British

Languages English (mother tongue), French (fair)

Country Experience

Azerbaijan, Bangladesh, Barbados, Brazil, Cameroon, Dominica, DR Congo, Ethiopia, Ghana, Grenada Iraq, India, Jordan, Kenya, Kyrgyz Republic, Liberia, Malawi, Mongolia, Mozambique, Nepal, Nigeria, Pakistan, Palestine, Peru, Romania, Rwanda, Saint Lucia, Saint Vincent and The Grenadines, Sierra Leone, Somalia, South Africa, Tanzania, Timor-Leste, Yemen, Zambia,

# **Employment**

2018 - Present	Managing Partner Itad Ltd., UK
2014 - 2018	<b>Director (Strategy)</b> Itad Ltd., UK
2011 - 2014	Associate Director Itad Ltd., UK
2008 – 2011	Head of Economic Growth Coffey International Development, UK
2006 – 2008	Leader of Growth, Resources and Trade Portfolio and Senior Consultant Oxford Policy Management, UK
2001 - 2005	Consultant Oxford Policy Management, UK
2000 - 2001	<b>Economist, International Trade Department</b> DFID
1999 - 2000	Deputy Editor and Economist (Africa Division)  Economist Intelligence Unit
1997 - 1999	Country Reporter Economist Intelligence Unit

# Selected project experience

#### 2019 - Present Learning Partnership with the Financial Services Deepening Trust in Tanzania (FSDT)

Role: Project Director | Client: FSDT | Location: Tanzania

As FSDT's learning partner, Itad is supporting the organisation to: (i) improve its capability to assess performance on an ongoing basis; use performance information to enable FSDT to innovate and adapt quickly, basing forward looking decisions on robust and 'real time' evidence; (iii) generate evidence about FSDT's impact and what works and what doesn't for both internal and external learning; and (iv) provide credible and robust evidence of the results generated to funders. Activities under the learning partnership include strategic reviews, training & technical support, evidence generation about what works, and support to strengthening of FSDT's M&E system.

#### 2019-2020 Evaluation of the Developing Inclusive and Creative Economies (DICE) Programme

Role: Project Director | Client: British Council | Location: Brazil, Egypt, Indonesia, Pakistan and South Africa DICE seeks to promote sustainable and inclusive development by stimulating and strengthening social and creative enterprise ecosystems. The programme operates in five emerging economies — Brazil, Egypt, Indonesia, Pakistan and South Africa — in partnership with the UK.



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This evaluation aims to assess the effectiveness of DICE and support the British Council to strengthen delivery in real time. In addition, it aims to build the capacity of the DICE team to conduct MEL work. The evaluation is applying theory-based approach.

#### 2018 - Present

### Strategic Monitoring, Evaluation and Learning Partnership with Gatsby Africa

Role: Senior Technical Adviser | Client: Gatsby Africa | Location: Multi-country

Support to strengthen the Gatsby approach to monitoring and evaluation, particularly in relation to its objectives of achieving sector transformation. Providing clarification of Gatsby's vision and definitions of sector transformation (including its theory of change), definition of performance indicators and preparation of measurement plans, and support to Gatsby in applying this measurement approach to its sector programmes.

#### 2018

# Evaluation of the Market Systems Development Approach: Lessons for Expanded Use and Adaptive Management at Sida

Role: Team Leader | Client: Sida | Location: Multi-country

Sida commissioned an evaluation of its management of a growing portfolio of market systems development (MSD) projects. The evaluation sought to provide insights on how Sida can improve its management practices – both for MSD and for other complex and adaptive programs that it funds.

The evaluation considered a sample of eleven of Sida's MSD projects. In considering Sida's management approach, it applied a conceptual framework for understanding organisational capacity relating to (i) policies, guidelines and systems; (ii) staff capacities; and (iii) organisational culture. It was utilisation focused, with a strong emphasis on learning from the evaluation process. It applied a process evaluation approach to identify critical processes in the MSD project cycle and to assess whether these processes were implemented as planned, and to consider how this influenced the effectiveness of MSD programming at Sida.

#### 2013 - Present

### Private Enterprise Programme Ethiopia (PEPE)

Role: M&E adviser | Client: DFID | Location: Ethiopia

PEPE is working to support private sector development, through (1) improving firms' access to and (2) addressing market and government failures in identified priority sectors. The programme is applying the M4P approach. It aims to increase investment and create new jobs and income opportunities, particularly for women. Responsibilities include (i) Advising on the development of the M&E framework for the programme and associated handbook. (ii) Training and mentoring of staff on the application of the M&E framework; developing of results chains, measurement plans, VFM metrics and indicators for interventions; and supporting PEPE in a review of programme strategy based on emerging results.

#### 2015-2017

#### Retrospective Impact Assessment of the Financial Sector Deepening Trust of Tanzania (FSDT)

Role: Team Leader | Client: FSDT | Location: Tanzania

The Financial Services Deepening Trust (FSDT) has been working since 2005 to stimulate the development of Tanzania's financial services sector so that it better meets the needs of poor Tanzanians and of micro, small and medium-size enterprises (MSMEs, contributes to economic growth, and helps to reduce poverty). The main objective of the evaluation was to assess the impact that FSDT as a programme had on financial access in Tanzania over the period 2005 to 2015.

The evaluation applied a theory-based evaluation approach using mixed methods to analyse and understand the context in which the programme was delivered, undertake a rigorous analysis of the evidence, and comparison of observable impacts to the counterfactual.

### 2015-2017

# **BEAM Exchange**

Role: MEL Consultant & Quality Assurance | Client: DFID | Location: Multi-country

Itad led the M&E spoke for BEAM, which aims to build the credibility of the market systems approach by strengthening the evidence base of its impact, and supporting practitioners to improve implementation by generating better information on the effects of their interventions. Tim provided quality assurance and support to the design of Monitoring and Results Measurement framework and tools.

#### 2015-2016

### Digital Jobs Africa Monitoring and Learning 2015 Grant

Role: Inception Phase Team Leader | Client: Rockefeller Foundation | Location: Multi-country



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The Rockefeller Foundation's Digital Jobs Africa (DJA) Initiative worked across six African countries to catalyse sustainable ICT jobs for African youth within the newly developing Impact Sourcing global market ecosystem. The Initiative aimed to have an impact both on improving wellbeing of those employed, their families and communities, and also to promote inclusive business hiring practices that will lead to job creation for youth in ICT-enabled sectors.

Led the development of the Monitoring and Learning (M&L) system for DJA to support internal learning and thereby inform and improve strategic management and knowledge sharing, and ensure that the Initiative was fully accountable to the Rockefeller Foundation's Executive Team and Board of Trustees.

### 2013 - 2019 Monitoring, Evaluation and Learning, Nepal Rural Access Programme (RAP)

Role: Programme Director | Client: DFID | Location: Nepal

The MEL Unit supported the RAP team by measuring progress against set benchmarks and undertaking studies to review the programme's Theory of Change (TOC). A detailed impact assessment of RAP was undertaken, using a combination of methods, including a large-scale household survey, quasi-experimental impact evaluation, and a range of qualitative tools, including Reality Check Assessments.

### 2013 - 2018 Evaluation of FoodTrade East & Southern Africa

Role: Evaluation Director | Client: DFID | Location: Multi-country

FoodTrade ESA Programme aimed to improve the functioning of staple food markets in East and Southern Africa and thereby increase income levels and security for food producers and consumers. It did this by identifying opportunities to invest in private sector-led market development initiatives across the region, provide support to facilitate the success of these initiatives and leverage successful innovations to reform policy and encourage further development though replication.

Tim directed a longitudinal evaluation of FoodTrade ESA to assess its efficiency, effectiveness and impact. Methods included market analysis and impact evaluation, process evaluation, VFM assessment, and sustainability analysis.

### 2013 - 2018 Support to DFID's Market Development Programme, Northern Ghana

Role: Monitoring Design and Survey Advisor | Client: DFID | Location: Ghana

MADE was a 5 year programme to improve the incomes and resilience of poor farmers and small-scale, rural entrepreneurs in the North of Ghana by improving the way in which markets work, with a particular focus on agricultural value chains. The programme applied the M4P approach with the aim to make markets more effective, sustainable and beneficial for poor people. Tim supervised of the development and roll-out of a comprehensive M&E system designed to track programme results and value for money, and to inform internal learning and adaptation.

# 2013 - 2015 Business Innovation Facility

Role: Lead M&E Advisor | Client: DFID | Location: Multi-country

BIF provided technical assistance (TA) to companies in developing countries to support them to adjust the way they do business in ways that create more jobs, opportunities, products and services for poor people. Companies supported by BIF already reach around 2 million poor people and have ambitions to multiply their reach by 2015.

Tim led Itad's Monitoring and Evaluation (M&E) support to the second phase of DFID's Business Innovation Facility (BIF). Itad developed and rolled out the M&E framework, training local teams on the application of the framework, and provided ongoing strategic direction and support.

### 2013 - 2014 Multi-donor evaluation of budget support in Mozambique

Role: Project Director | Client: European Commission | Location: Mozambique

The main objective of the evaluation was to assess to what extent the General Budget Support (GBS) and Sector Budget Support (SBS) in Mozambique contributed to sustainable results on growth and poverty reduction by successfully giving means to the partner government to implement its national / sector strategies and to enhance the efficiency and effectiveness of its policies, strategies, and spending actions.

Tim directed the evaluation. This involved an analysis of the key factors that have driven growth and poverty reduction and the extent to which budget support has influenced these factors.

# 2012-2015 Food Retail Industry Challenge Fund

Role: M&E Adviser | Client: DFID | Location: Multi-country



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The Food Retail Industry Challenge Fund (FRICH) aimed to improve the lives of smallholder farmers and agricultural workers in African countries, by increasing European imports of food from countries north of South Africa and south of the Sahara.

FRICH provided grants to supported new ideas that connect African farmers with global retailers in innovative business partnerships. FRICH achieved results by removing blockages to market access and making sure that European shoppers know what differences their purchases make to poor farmers.

Tim supported the FRICH fund management team in the delivery of successful outcomes for the Fund by ensuring effective monitoring and evaluation systems were in place and in use, both for the Fund as a whole, and the individual projects supported by the Fund.

#### 2012-2015 TradeMark East Africa (TMEA) Results Measurement and Capacity Development

Role: Project Director | Client: DFID | Location: Rwanda

Support to TMEA Rwanda and the key implementing partners with putting into place a results chain monitoring framework for each of the priority projects funded by TMEA which ultimately become fully integrated into the management systems of the partners. Partners include a range of government, civil society and private sector organisations engaged in strengthening Rwanda's regional trade performance.

Tim provided oversight and quality control of project implementation. Support to development and implementation of a results chain monitoring framework (following the DCED Standard). M&E capacity development of partners and beneficiaries.

### 2012-2014 Evaluating and Enhancing the Impact of Mobile Money for the Unbanked (MMU) Phase 2

Role: Project Director | Client: Bill & Melinda Gates Foundation | Location: Global

The objective of the Mobile Money for the Unbanked (MMU) initiative was to leverage the GSMA platform (a worldwide body to represent the interests of mobile operators) to help mobile network operators (MNOs) deploy and scale mobile money services for the unbanked across Africa, Asia and Latin America.

Project director of a project of monitoring and evaluation for MMU, including: 1) an annual survey of mobile money deployments to test MMU's impact; and 2) a separate evaluation of each MMU engagement to determine MMU's ability to serve unbanked customers. The core aim of these evaluations is to continuously refine and improve MMU's engagement model over time.

#### 2012-2013 Mid-Term Review of the Malonda Program 2010-2013

Role: Project Director | Client: Sida | Location: Mozambique

The Malonda Foundation (MF) worked in the Niassa province to facilitate business development and support improvements to the private sector environment in Niassa. Itad undertook a mid-term review of the Malonda Foundation's activities. The specific objectives of the MTR were to establish if results had been achieved according to the agreed objectives of the program (based on the agreed RAF Results Assessment Framework) and assess the effectiveness and efficiency of MF's organisational set up in order to reach the objectives in the strategic plan.

#### 2012-2013 Synthesis of M4P evaluation methods and approaches

Role: Team Leader | Client: DFID | Location: Global

Critical review of the methods used to evaluate market development (M4P) programmes to help inform the development of DFID's approach to evaluation in this area.

The review compiled information about the scope and purpose of evaluations of M4P programmes and analysed their strengths and weaknesses. 32 M4P programme reviews, monitoring and evaluation (M&E) frameworks and programme reports were analysed in addition to widespread consultations.

# 2012 - 2013 Growth, Employment and Markets in States (GEMS) Nigeria: Results Measurement Handbook

Role: Team Leader | Client: DFID and World Bank | Location: Nigeria

GEMS was a \$250 million partnership between the federal government of Nigeria, DFID and the World Bank that applies an M4P approach to creating income opportunities and jobs for poor Nigerians. Tim led the development of an innovative results measurement handbook for programme staff and provision of associated training. The purpose of the handbook was to provide GEMS project managers with a consistent framework for capturing and reporting results and ensure a coherent approach to results measurement across the programme.

# 2012-2013 Impact Evaluation Scheme (IES) for the Extractive Industries Transparency Initiative (EITI)



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Role: Team Leader | Client: GIZ | Location: Liberia, Cameroon and Peru

The overall aim of the assignment was to elaborate and pilot a flexible scheme on how to measure attributable change as a result of national EITI processes. The objective of the Impact Evaluation Scheme (IES) was to provide a tool measuring EITI impact at the country level. It was a response to evaluations of EITI that recommended that it should develop a more rigorous and realistic results framework. This work tied in closely with the ongoing Strategy Review of EITI.

Development of an impact evaluation scheme for EITI, including the development of a theory of change, results framework and evaluation framework. Piloting of the scheme with national stakeholders in Liberia, Cameroon and Peru. Refinement based on lessons from pilots.

#### 2012 Musika Zambia: Support to Results Measurement

Role: Project Director | Client: Musika | Location: Zambia

Musika is an independent Zambian non-profit company owned by key Zambian agricultural institutions that applies an M4P approach to the development of agricultural markets. The objective of the assignment was to help Musika refine its existing systems, tools and processes in order to meet the goals of reporting against the logframe, manage an internal information system and tell the story of how Musika has impacted various levels of clients and beneficiaries. Tim provided recommendations for refinement to the monitoring and reporting systems; a revised M&E guide, prepared collaboratively with the Musika knowledge management team; development of refined tools for information collection, monitoring and reporting.

### 2012 Review of DFID's support to the EITI

Role: Team Leader | Client: DFID | Location: Global

DFID has provided support to the EITI since 2005, which has been instrumental to the global development of the initiative. This has included financial support to the World Bank's EITI Multi Donor Trust Fund and to the operations of the EITI Secretariat. The purpose of the annual review was to assess progress over the past 12 months and to identify future priorities for DFID support to EITI within the context of an ongoing Strategy Review of EITI.

Activities included a document review, interviews with key stakeholders, completion of the DFID Annual Review template, and preparation of a short summary narrative of the key findings and recommendations.

#### 2012 Mid-term Review of the Enhanced Integrated Framework

Role: Quality Assurer | Client: WTO | Location: Global

The EIF is a multi-donor programme which supports Least Developed Countries (LDCs) to be more active players in the global trading system by helping them tackle supply-side constraints to trade. In this way, the programme works towards a wider goal of promoting economic growth and sustainable development and helping to lift more people out of poverty. The programme is helping 46 LDCs worldwide. The purpose of the MTR was to undertake an independent evaluation of the performance of the programme and recommend programme adjustment as necessary. The review also aimed to identify challenges and opportunities and capture success stories and lessons learned from implementing the EIF for future strategic programming.

The evaluation included a combination of desk-based review, interviews and fieldwork, following a participatory approach involving EIF stakeholders at the country and programme levels. It applied the OECD-DAC criteria for development effectiveness (relevance, efficiency, effectiveness, impact and sustainability).

# 2012 Market Development in Agriculture

Role: Consultant | Client: Sida | Location: Liberia

Sida was setting up a programme for Support to the Development of Markets and Value Chains in Agriculture in Liberia in accordance with the Making Markets Work for the Poor (M4P) approach. Support to the design of Sida's Market Development Programme. Quality assurance of the procurement process from an M4P perspective.

### 2011-2013 Evaluation of Budget Support in Tanzania

Role: Project Manager & Growth Sectors Lead | Client: European Commission | Location: Tanzania



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The main objective of the evaluation was to assess to what extent the General Budget Support (GBS) and Sector Budget Support (SBS) in Tanzania contributed to achieve sustainable results on growth and poverty reduction by successfully giving means to the partner government to implement its national / sector strategies and to enhance the efficiency and effectiveness of its policies, strategies, and spending actions.

Tim managed the evaluation and led the Growth Sectors component. This involved an analysis of the key factors that have driven growth and poverty reduction in Tanzania and the extent to which budget support had influenced these factors.

### 2010 – 2011 Construction and Real Estate

Role: Project Manager | Client: DFID | Location: Nigeria

Project Manager for a major DFID M4P programme that seeks to create 20,000 jobs and income opportunities by strengthening the competitiveness of the Nigerian construction and real estate sector, to improve training and innovation and industry coordination and representation. This forms part of the joint DFID / World Bank 'Growth, Employment and Markets in States' (GEMS) programme.

#### 2009-2010 EITI Validations

Role: Project Director / Consultant | Client: EITI Secretariat | Location: Azerbaijan, Mongolia, Kyrgyzstan, Yemen and Timor Leste

The objective of the validations was to provide an independent assessment of the progress achieved by the EITI and what measures are required to make better and faster progress.

#### 2009 Review of DFID's Support to Private Sector Development

Role: Consultant | Client: DFID | Location: Sierra Leone

Review of DFID's support to private sector development in Sierra Leone, including a programme with FIAS to reduce administrative barriers to investment and a programme to prepare and implement a private sector development strategy.

This included support to DFID in preparing its exit strategy from support to private sector development and to other donors in planning their future support in this area

### 2008 Technical Services for Iraq

Role: Consultant | Client: DFID | Location: Iraq

Coordinator of a series of high level working groups established to support the Basra Development Commission (BDC), a high-level advisory body championing inward investment and local business development. The working groups were responsible for identifying, analysing, and making recommendations on cross-cutting and sector specific issues related to Basra's economic development in support of the preparation of the Basra Economic Development Strategy

#### 2007-2008 Aid effectiveness, gender equality, human rights and social exclusion

Role: Consultant | Client: DFID & Irish Aid | Location: Global

Member of a team gathering evidence on the links between the aid effectiveness agenda and three cross cutting social issues: gender equality, human rights and social exclusion. The purpose of this study was to build support among Paris Declaration stakeholders and provide practical recommendations for strengthening the focus on the cross-cutting social issues for the Third High Level Forum on the Paris Declaration in Ghana (2008).

### 2007-2008 Resource Endowment Initiative

Role: Project Manager | Client: ICMM | Location: Tanzania, Peru, Ghana

Management of Phase 3 of a high profile international initiative which sought to better understand how large scale mining activity in low and middle income countries can enhance the socio-economic development of host countries. The work involved piloting innovative approaches to catalysing collaborative partnerships between mining companies, governments, donors and civil society.

#### 2007 – 2008 Informal Labour Markets in Developing Countries

Role: Consultant | Client: DFID | Location: Global



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Preparation of a report on the latest research and thinking about informal labour markets in developing countries. The report considers the nature, definition and measurement of these markets; some evidence of how they are evolving; the policy implications; and diagnostic criteria for assessing them in any particular country.

#### 2007 Private Sector Development Strategy

Role: Consultant | Client: DFID | Location: Kenya

Support to the Kenyan Ministry of Trade and Industry in the preparation of an implementation plan for the Private Sector Development Strategy. Support centred around Pillar 3 to the PSDS: Economic Growth Through Trade Expansion.

#### 2007 Support to DFID's International Trade Department

Role: Consultant | Client: DFID | Location: Global

Call-down contract with DFID to provide advice on a variety of trade policy issues, including CAP reform, trade policy modelling, and import surges.

#### 2007 Constraints and Challenges of the Cotton and Textiles Sector

Role: Economist | Client: Gatsby Foundation | Location: Tanzania

Economist and main report writer on a team assessing the constraints and challenges of the cotton and textiles sector in Tanzania and formulating an action plan for the sector. The study examined the current situation in the cotton and textiles sector in Tanzania with a view to identifying where the comparative advantage of the sector lies, the policies which would contribute to realising this advantage and the steps which might be taken to achieve it.

The work included the preparation of a detailed government strategy for the development of the sector which was presented and agreed on at a multi-stakeholder workshop in Dar es Salaam.

## House of Commons International Development Inquiry on Fair Trade

Role: Consultant | Client: DFID | Location: Global

Preparation of a report to inform DFID's response to a House of Commons International Development Inquiry on Fair Trade. The inquiry's main question: how effective fair trade is in reducing poverty and how donors can support fair trade in their development assistance.

# 2007 Minerals Taxation Regimes

2007

Role: Team Leader | Client: ICMM | Location: Global

Team leader for a review of issues and challenges in designing and applying mineral taxation regimes. The review investigated the positive and negative links between natural resources, the taxation of their exploitation and the spending of resource revenue. It gave an overview of the different fiscal systems applied to the extractive industries and of the different tax and non-tax instruments. It summarised the arguments for and against taxing the mining sector differently to other economic activities. There was also a review of the theoretical and policy-oriented mining taxation literature, including a discussion of different approaches to collecting and spending mining revenues at the sub-national level.

# 2007 EITI Pre-Validation Progress Report

Role: Consultant | Client: EITI Secretariat | Location: Global

Review of EITI countries' progress in fulfilling the criteria required for them to meet 'Candidate Country' status. Preparation of recommendations to the EITI Board on decisions over country status.

# 2007 Extractive Industries Transparency Initiative, Nigeria

Role: Consultant | Client: DFID | Location: Nigeria

Review of DFID's support to the Nigeria Extractive Industries Transparency Initiative (NEITI). Project review and provision of recommendations on the design and log-frame for a Phase II DFID support to the NEITI.

#### 2006 Review of Kenya Trade and Poverty Programme

Role: Consultant | Client: DFID | Location: Kenya



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Team leader for an annual review of the Kenya Trade and Poverty Programme and provision of advice to DFID on the development of a growth and private sector development programme.

#### 2006 Caribbean Sugar National Adaptation Strategies

Role: Consultant | Client: DFID | Location: Caribbean

Consultant responsible for a synthesis of Caribbean Sugar National Adaptation Strategies which assessed the costings/budgets contained in the strategies. The purpose was to help identify the amount of transitional assistance needed under the EU financial framework for 2007-13 to enable countries to manage the adjustment process successfully.

#### 2006 Assessment of the Costings of the Sugar Action Plans

Role: Consultant | Client: DFID | Location: Global

Assessment for five ACP countries to help identify the amount of assistance needed under the EU financial framework for 2007-13

#### 2006 **OECD Fragile States Principles**

Role: Consultant | Client: OECD, DFID, World Bank | Location: Somalia & DRC

Preparation of a progress report on the piloting of the Fragile States Principles in Somalia and DRC. This summarised the process the pilot had followed in each country, identified the main issues emerging, and the Principles that had been selected as the most relevant.

## 2006 Classifying Fragile States

Role: Consultant | Client: OECD, DFID | Location: International

Preparation of a background paper on 'Classifying Fragile States' for a DAC workshop. The paper considered the different approaches that have been used to classify fragile states. It attempted to apply the World Bank's 'Business Model' approach to the pilot countries in order to provide lessons on the applicability of the approach and raised questions and issues for discussion in considering how work on classifying fragile states can be taken forward.

### 2006 Development Policy Coherence

Role: Consultant | Client: DFID | Location: International

Rapid assessment of UK policy coherence in partner countries, including involvement in case studies assessing the impact of UK policy on Bangladesh and Nigeria. The project was designed to pilot rapid assessments to develop a better understanding about the coherence of UK policies that impact on the development and poverty reduction of low and middle and income countries. It represented the first occasion that DFID had focused centrally on the need for greater coherence in policies for development and on the identification of practical examples and specific organisational arrangements to help achieve this

# 2006 Growth in Africa

Role: Consultant | Client: DFID | Location: Africa

Consultant responsible for the preparation of an economic background paper on growth in Africa. The paper presented data on the levels and patterns of growth in DFID's 16 PSA countries, as well as for five key regional economic communities (RECs). It also presented data on some of the factors that are considered as being important in determining a country's growth performance. It analysed recent growth patterns, provided a literature review on Africa's recent growth performance, and presented scenario forecasts for economic growth over the next decade.

# 2005 Review of European Commission Support to the Agriculture Sector

Role: Team Leader | Client: DFID / European Commission | Location: Windward Islands

Team leader of a project to review past EC support to the agriculture sector in the Windward Islands through the SFA and STABEX instruments. The review also considered the opportunities for employment-generating growth in the Windward Islands and the constraints that need to be addressed to enable this, with a particular focus on the agriculture sector in the context of preference erosion for bananas.



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### 2004 Review of European Commission Support to the Agriculture Sector

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Team leader of a project to review past EC support to the agriculture sector in the Windward Islands through the SFA and STABEX instruments. The review also considered the opportunities for employment-generating growth in the Windward Islands and the constraints that need to be addressed to enable this, with a particular focus on the agriculture sector in the context of preference erosion for bananas.

#### 2004 Budget Support, Fiscal Policy, Growth and Poverty Reduction

Role: Team Leader | Client: DFID | Location: Nigeria

Team leader of an analysis of the political economy of trade policy in Nigeria. The purpose of the study was to deepen understanding of the trade policy process and the incentives for and blockages to change, and therefore help DFID and other stakeholders in the sector to manage their roles in supporting reform more effectively. The key trade policy issues for Nigeria and relevant international experience were examined. The study considered the factors that shape the trade policy environment and the manner in which policies are derived and implemented. It also assessed the role of, and interplay between, the different actors and institutions in the process. This included a review of their capacities, strengths and weaknesses, as well as the incentives and blockages to policy change.

# 2004 Review of Trade Policy Processes

Role: Team Leader | Client: DFID | Location: Pakistan

Institutional review of the trade policy making process in Pakistan and related capacity building programmes. The objective of the review was to identify ways of strengthening Pakistan's trade policy by: proposing a process for drawing up a medium to long-term trade policy strategy document; strengthening the trade policy making process; and identifying the role of donor support and how it can most effectively be coordinated.

### 2004 Sugar Protocol Benefits

Role: Consultant | Client: CTA | Location: Global

Study to provide ACP countries with recommendations on their negotiations position with the EU in the negotiations over the reform of the Sugar Protocol and options for safeguarding the existing benefits of the Sugar Protocol.

### 2004 Economic Growth Prospects

Role: Team Leader | Client: DFID | Location: Nigeria

Report providing analysis to inform DFID Nigeria's work on pro-poor growth, in the context of the emerging National Economics and Empowerment Development Strategy (NEEDS) that highlights the imperative for sustainable growth in the non-oil economy for poverty reduction.

# 2003 Poverty Orientated Budget Support

Role: Consultant | Client: DFID | Location: Zambia

Member of a team commissioned to design a joint donor programme for poverty oriented budget support to the Zambian Government. The main objective of the consultancy was to make recommendations to the Zambian authorities and interested donors on a proposal and memorandum of understanding (MOU) for the management of budget support which would form the basis of a negotiated agreement. The draft MOU suggested the 'rules of the game' and operational modalities according to which a budget support arrangement might operate. The proposal set out recommendations about whether a move towards budget support was appropriate.

# 2003 Drivers of Change

Role: Consultant | Client: DFID | Location: Nigeria

Study to identify the factors that could drive pro-poor change in Nigeria: i.e. the main incentives, actors, opportunities and forces for pro-poor change. This included a consideration of how these drivers can be influenced, both through the demand for and supply of these mechanisms, for example through

2003



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government, civil society, the international community, the media and the private sector. The work played a major part in the preparation of DFID's Country Assistance Plan for Nigeria.

#### 2003 Role of Large Middle Income Countries

Role: Consultant | Client: DFID | Location: Brazil, China, Russia and South Africa

Analysis of changes in the regional and international roles of large middle-income countries and the opportunities and constraints to change they offer to other countries' development. The study focused its analysis on four large middle income countries: Brazil, China, Russia and South Africa. It considered the strong two-way influences between domestic changes and regional and international developments relating primarily to economic, political, security and social factors.

#### 2003 Analysis of the Impact of Preference Erosion in Sugar

Role: Consultant | Client: DFID | Location: Global

Study on the impact of preference erosion in sugar for ACP countries. Included detailed recommendations on how the impact of preference erosion should be addressed by donors.

# Design of a Special Products modality in the context of the WTO negotiations

Role: Consultant | Client: DFID | Location: Global

Analysis of the design of the Special Products modality in the WTO agriculture negotiations, which would provide developing countries with the ability to limit tariff reductions for specified sensitive products. The paper reviewed: whether the Special Product concept is justified, how the products would be identified; the nature of the concessions for the products; and which countries would be entitled to these concessions. The paper was presented in the WTO, Whitehall and at a European Network conference in Paris.

### 2003 Review of Pakistan Trade and Poverty Project

Role: Team Leader | Client: DFID | Location: Pakistan

Leader of a team undertaking a Project Completion Review of DFID's Trade and Poverty Project in Pakistan and advising on future trade-related interventions in DFID's programme. The objectives of the review were to: describe the extent to which the purpose and the goal of the project had been achieved; conduct an institutional assessment of Pakistan's capacity to participate in trade negotiations; assess whether there was a continuing need for capacity building support; review with the other key donors their plans to support trade policy capacity; review with the GoP its plans to finance consultancy support from its own resources; and to recommend to DFID whether or not there was a case to continue to support trade policy capacity building.

# 2003 Support to Preparations for the WTO negotiations

Role: Economist | Client: DFID | Location: Nigeria

Design and management of a programme of technical assistance to help the Nigerian government prepare for the Cancun WTO ministerial meeting. The Federal Ministry of Commerce requested assistance to identify the key priorities for assistance for the next six months. The Ministry and DFID Nigeria had also expressed an interest in producing some high-level policy briefings on trade and development for the incoming administration. The purpose of the design mission was to prioritise the key trade priorities for Nigeria, particularly those relating to the WTO negotiations, based on consultations with key stakeholders, and to consider the proposal for the development of high level policy briefings.

#### 2003 WTO 'Marrakesh Decision'

Role: Consultant | Client: DFID | Location: Global

Analysis of the impact of agricultural market liberalisation on developing countries' ability to compete on world markets. The analysis provided a summary of the current structure and destination of developing countries' agricultural exports, the distortions present in world agricultural markets and market access barriers faced by developing countries' exports, the likely implications of agricultural trade liberalisation for developing countries and suggestions for what needs to be done if developing countries are to harness the opportunities provided by liberalisation.



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Role: Consultant | Client: DFID | Location: Global

Preparation of a report to clarify the issues and concerns in the WTO Agriculture negotiations, bearing in mind the perceptions, and the likely negotiating positions of developing countries. This included an outline of the likely future progress of the negotiations, followed by some basic considerations for a new agreement. A summary of the most important issues for developing countries in the negotiations was provided, as well as an examination of the draft modalities document prepared for the March 2003 meeting of the Special Session of the Committee on Agriculture.

#### 2003 EU Dairy Regime

Role: Consultant | Client: DFID | Location: Global

Assessment of the implications of the different options for reform to the EU's Dairy Regime that had been put forward by the European Commission, in terms of their likely effects on the EU dairy market and the implications of these effects on developing countries. The report concluded with recommendations for the line that DFID should take in these discussions in order to maximise the potential gains to developing countries.

2003 Evaluation of DFID's Country Programme

Role: Consultant | Client: DFID | Location: Brazil

Evaluation of DFID's Country Programme in Brazil 1997-2003. The evaluation aimed to assess the development contribution of the 1998-2000 DFID Brazil Programme (distinguishing the ex ante and ex post country strategies) with a view to informing the priorities, implementation and evaluation of the 2001-03 programme.

### 2003 Evaluation of DFID's Country Programme

Role: Consultant | Client: DFID | Location: Romania

Preparation of a report on politics, society and foreign assistance in Romania since 1997.

# 2001-2003 Africa Trade and Poverty Programme

Role: Consultant | Client: DFID | Location: Africa

Support to the design, monitoring and evaluation of the individual ATPP projects in several countries in Africa, including Kenya, Swaziland, Tanzania, Nigeria, Botswana, and Namibia. Assistance was also given to DFID regarding the contracting of the ATPP Implementation Contract and for the general operation of the ATPP.

### 2001 – 2003 State and Local Government Reform Programme

Role: Consultant | Client: DFID | Location: Nigeria

Member of the Public Expenditure Management team under DFID's State and Local Government Reform programme in Nigeria, working in three states on reform to improve budgetary prioritisation, stakeholder consultation, transparency and predictability in the budgeting process and evidence-based planning.

#### 2002 **DFID Budget Support**

Role: Consultant | Client: DFID | Location: Global

Preparation and presentation of several papers for DFID on aid instruments and on general budget support. Activities included a paper presented at the DFID Infrastructure and Urban Development Advisors' Conference. The purpose of the paper was to guide IUDD advisers in future discussion on aid mechanisms. The paper outlined different types of aid mechanisms in use, considered the role for IUDD advisors in the provision of each form of aid and provided ideas on how to decide between the different types of aid mechanism.

#### 2002 Budget Support Training Materials

Role: Consultant | Client: European Commission | Location: Global

Design and preparation of training materials for EC staff on budget support and assessing and monitoring policies at the macro and sectoral level. The purpose of the training materials was to help staff better understand the rationale for EC support to Sector Programmes and how to prepare, finance and



# **Managing Partner**

implement a Sector Programme Support operation. They also provided an overview of the analytical processes required to prepare and manage EC support to Sector Programmes.

#### 2002 Review of DFID's Support to IFAD

Role: Consultant | Client: DFID | Location: Global

In considering its contribution to the sixth replenishment of IFAD?s resources, DFID was considering 'split funding', meaning that as well as a contribution to IFAD's core budget, funds would be provided for a multi-donor supplementary fund that had been proposed by IFAD for 'Innovative Partnerships for Rural Poverty Alleviation'. In this context, the consultant undertook a review of DFID's existing support to IFAD through its core budget and an assessment of DFID's proposed contribution to the multi-donor 'Innovative Partnerships for Rural Poverty Alleviation' Supplementary Fund. Recommendations were provided on the design of the multi-donor fund.

### 2002 **Development Finance Institutions**

Role: Consultant | Client: DFID | Location: Global

Participation in a study on the policies, activities and performance of international Development Finance Institutions.

#### 2002 'Development Box' Proposals

Role: Consultant | Client: DFID | Location: Global

Preparation of an influential study to assesses the proposals for the creation of a Development Box in a revised WTO Agreement on Agriculture. As well as the Development Box proposals, it considered most of the Special and Differential Treatment measures proposed in the course of the WTO agriculture negotiations. The study was presented to delegates in the WTO and the European Commission.

### 2002 Agricultural Safeguard Mechanism

Role: Consultant | Client: DFID | Location: Global

In the context of the agriculture negotiations in the WTO, the consultant undertook a study which provided detailed consideration of the design of a proposed agricultural safeguard mechanism that would be provided to developing countries to protect small farmers from the damaging effects of temporary fluctuations in the price and quantity of imported staple food and other crops that are sensitive from a food security perspective. The study was presented to delegates in the WTO and the European Commission.

#### 2001-2002 Supporting the

Supporting the Drivers of Pro-Poor Change

Role: Consultant | Client: DFID | Location: Bangladesh

Study of the socio-economic, political and governance factors effecting Bangladesh's development prospects. The study was intended to contribute to discussions between DFID, other parts of the UK government, the government of Bangladesh and other development partners, including in the private and non-governmental sectors and among international agencies. The central message of the study was that prospects for continued progress towards achieving the Millennium Development Goals in Bangladesh depend substantially on the effectiveness and accountability of a range of institutions - formal and informal; public, private and non-governmental; market and non-market; local, sectoral, national and even international; and rural and urban. This was the first Drivers of Change study ever undertaken for DFID.

# 1999 Trade Liberalisation Impact Study

Role: Consultant | Client: European Commission | Location: Malawi

Study on the impact of trade liberalisation under the Cross-Border Initiative on the domestic industries of Malawi.

## Education

1997 MSc, Economic Development and International Trade

University of Reading, UK

1996 BA, Economics

University of Durham, UK